







# TABLE OF CONTENTS

What are the **Belgian Days?** 

Events Calendar

Partnership Category

<u>Pre-event recognition</u>

Events of Belgian Days

<u>On-site recognition</u>

Press and after-event recognition

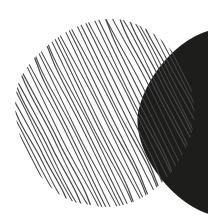
Entries to Belgian Days 2024

Additional entries (sector-specific)

In-kind Partnership

Contact the **BBC Team** 

<u>Perfect Timeline</u>





# What are the Belgian Days?



The Belgian Days are a week dedicated to showcasing the excellence of Belgian entrepreneurship in Poland.

The 26<sup>th</sup> edition of **the Belgian Days** will take place from **12<sup>th</sup> till 15<sup>th</sup> of November 2024**.







Institutional Partners





Wallonia.be







# Events Calendar

ΡM



AM

We reserve the right to modify the Belgian Days calendar



# Partnership Category

Gold Partnership - 42 000 PLN\*

Silver Partnership - 25 000 PLN\*

Event Partner - <u>Various Offers</u> (details can vary depending on event)

Belgian Business Mixer - 12 000 PLN\*

Real Estate Conference - 15 000 PLN\*

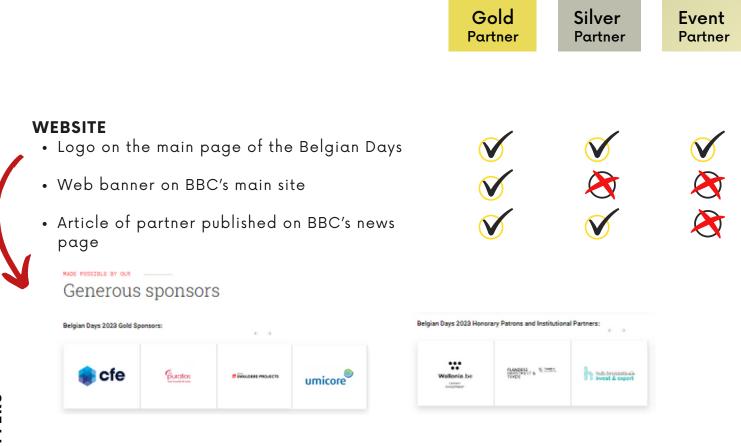
Transport & Industry Seminar - 8 000 PLN\*

Triple 'Tech' Summit - 5 000 PLN\*

**CEO Forum - 15 000 PLN\*** 

Partner in-kind - value of 3 000 PLN\*

# Pre-event recognition - digital



#### GENERAL NEWSLETTER OF THE BELGIAN DAYS

- Mention in header on the top of every newsletter
- Logo at the bottom of every newsletter
- Mention only on the specific event within a general Belgian Days newsletter
- Logo on the specific event within a general Belgian Days newsletter

#### **EVENT-SPECIFIC NEWSLETTER**

• Logo in dedicated newsletter on a specific event

# FOOTNOTE ON EVERY BBC E-MAIL SENT IN OCT. & NOV. 2024

#### PRESS RELEASE

- Logo in press release general
- Logo in press release specific events/sector

V	X	R
V	V	R
$\bigotimes$	$\bigotimes$	$\checkmark$
$\checkmark$	V	X
V	V	V
V	X	R
V	V	X
$\checkmark$	$\checkmark$	$\checkmark$

# Pre-event recognition - social media

		Gold Partner	Silver Partner	Event Partner
<section-header><section-header></section-header></section-header>		Image: state		
BELGIAN DA	OF THE SUSTAINABIL	WAREAW 12-	YOUR LOGC	PHERE PARTNER OF

#transport #industry
#electromobility #intermodality



The Transport & Industry Seminar will highlight the pivotal role of Belgian companies in revolutionizing the transport and production industries through advancements in **intermodality and electromobility**.

The seminar will explore how seamless integration of various transportation modes and the transition to electric vehicles are being driven by **Belgian innovations**, enhancing efficiency, **sustainability**, and reducing **environmental impact**.

Through case studies and expert discussions, attendees will gain insights into the successful **Belgian-Polish collaborations** that are shaping a more sustainable and interconnected future for transport and industry in Poland.

Target group: transport sector leaders and managers, industry specialists

# Transport & Industry Seminar

Possible Partner Benefits

#### PRE-EVENT RECOGNITION SOCIAL MEDIA POSTS

- Company's presentation post
- 'I am a speaker' post obligation to share
- Group panelist post

# ON SITE RECOGNITION

 Seat on panel discussion / 1-minute speech \*

#### PRESS

- Mention in Intermodalnews (sectorspecific press)
- Logo in Intermodalnews

...would you like to become our venue partner for this event? Good news! We are still looking for an exciting venue. If you would like to host the seminar, get in touch with BBC Team!.

#### **ENTRIES FOR EVENT PARTNER:**

ENTRIES TO THE TRANSPORT & INDUSTRY SEMINAR	ADDITIONAL ENTRIES TO THE SEMINAR
3 guaranteed	30% off

Upon agreement with the BBC Team

#business #realestate #investment
#residential #office #construction



The Real Estate Conference is an industry event dedicated to the current state of the investment market, real estate and construction companies.

The conference will feature a distinguished lineup of speakers who will share their insights on the latest market trends, challenges, and opportunities. Our esteemed panel will comprise of renowned professionals from various sectors, including development, investment, agency, and architecture.

From developers to investors, agents to architects, this conference is open to anyone looking to stay ahead of the curve in the rapidly evolving world of real estate. Take advantage of this unique chance to connect with peers, learn from industry pioneers, and gain valuable insights that will inform your business decisions.

<u>Target group: developers and builders, property managers, real estate</u> <u>attorneys, financial advisors and wealth managers</u>

# Real Estate Conference

Possible Partner Benefits

#### PRE-EVENT RECOGNITION SOCIAL MEDIA POSTS

- Company's presentation post
- 'I am a speaker' post obligation to share
- Group panelist post

#### ON SITE RECOGNITION INVOLVEMENT

- Seat on panel discussion at the Real Estate Conference
- Possibility of having your company's stand on-site during the Conference
- Possibility of holding a workshop\*
- Possibility of holding a B2B networking table

#### ENTRIES FOR EVENT PARTNER:

ENTRIES TO THE REAL ESTATE CONFERENCE	ADDITIONAL ENTRIES TO THE CONFERENCE	
3 guaranteed	30% off	

#### SPECIAL OFFER: COMBINED EVENTS

 You can benefit from various discounts on entries to sector-specific events (see details on page 15)

\*Reserved for legal service providers

#### #social #business #networking #belgiancuisine



Belgian Business Mixer - "Pearls & Flavours" - an exclusive networking event where Belgian businesses come together to connect, collaborate, and create incredible business opportunities!

The mixer will feature Belgian specialties like beer, fries, chocolate, and... Belgian music!

"Pearls" signifies the gathering of top-tier professionals and businesses, while "Flavours" highlights the rich culinary delights of Belgium.

> This year, for the first time, there will also be a charitable lottery with prizes from our partners. Don't miss this exceptional evening of culture, networking, and charity, held at one of Warsaw's top venues.

> <u>Target group: all sectors business developers</u> <u>and business owners</u>

# Belgian Business Mixer

Possible Partner Benefits

Wed 13/11/2024 Bar Weles, <u>Nowogrodzka 11</u> <u>00-509</u> Warsaw

#### SOCIAL MEDIA POSTS

- Company's presentation post
- Group panelist post

# ON SITE RECOGNITION INVOLVEMENT

 Seat on panel discussion/1-minute speech\*

#### **CHARITY LOTTERY**

During the Belgian Business Mixer, the BBC will hold a charity lottery to help collect money that will support selected organizations. Guests will get the opportunity to purchase a coupon on-site and get a chance to win prizes.

#### **ENTRIES FOR EVENT PARTNER:**

ENTRIES TO THE	ADDITIONAL
BELGIAN BUSINESS	ENTRIES TO
MIXER	THE MIXER
3 guaranteed	30% off

As a partner of the event, you will have the opportunity to GIFT THE MAIN PRIZE OF THE LOTTERY. #Technology #AI #B2B
#PropTech #HRTech #FinTech



This unique event brings together Belgian and Polish leaders in the three cutting-edge sectors — Property Technology, HR Technology, and Finance Technology — for a day of simultaneous group sessions and cross-industry networking. Participants will engage in focused discussions, sharing insights and exploring the latest advancements within their respective fields.

Each group will have the opportunity to delve into sector-specific challenges and opportunities, while also benefiting from the chance to interact with professionals from the other tech domains during networking breaks.

The 'Triple "Tech" Summit' is designed to enhance collaboration between Belgian and Polish tech communities, spark innovation, and build bridges between these dynamic technology sectors.

<u>Target group: HR managers, AI enthusiasts, real estate experts, FinTech</u> <u>specialists, tech innovators, etc.</u>

### Triple "Tech" Summit Possible Partner Benefits

PRE-EVENT RECOGNITION SOCIAL MEDIA POSTS

- Company's presentation post
- 'I am a speaker' post obligation to share
- Group panelist post

# ON SITE RECOGNITION INVOLVEMENT

- Seat on panel discussion/ 1-minute speech\*
- Possibility of holding a workshop

#### COMPANY'S MARKETING MATERIALS & MOVIE

#### SPECIAL OFFER: COMBINED EVENTS HR TECH MEETUP

...would you like to become our **venue partner** for this event? Good news! We are still looking for an exciting venue. If you would like to host the seminar, get in touch with BBC Team!

Thu 14/11

#### ENTRIES FOR EVENT PARTNER:

ENTRIES TO THE SUMMIT	ADDITIONAL ENTRIES TO THE SUMMIT		
3 guaranteed	30% off		

\*Upon agreement with the BBC Team

#### #CEO #Exclusive #Gala



WARSAW 14.11.2024

The CEO Forum, featuring Belgian and Polish CEOs, is an influential event that fosters collaboration, knowledge sharing, and relationship building among top executives.

By bringing together leaders from different industries and cultures, this forum plays a significant role in enhancing business ties and driving economic growth between Belgium and Poland.

The CEO Forum will feature a Guest of Honour from the world of Polish politics and business, who will grace the event with a key speech.

During this sublime event, three of the BBC's Member companies will be presented with the prestigious Belgian Business Chamber Award.

<u>Target group: CEO's, top managers,</u> <u>business owners, industry leaders</u>

# CEO Forum

Possible Partner Benefits

Thu 14/11/2024 Villa Foksal, <u>Foksal 3/5</u> <u>00–366</u> Warsaw

### PRE-EVENT RECOGNITION SOCIAL MEDIA POSTS

- Company's presentation post
- Share of the BBC Publication obligation to share

### ON SITE RECOGNITION INVOLVEMENT

 Seat at the table of the guest of honour

#### **ENTRIES FOR EVENT PARTNER:**

ENTRIES TO THE CEO FORUM	ADDITIONAL ENTRIES TO THE CEO FORUM
2 guaranteed	1 possible extra paid invitation

# On site recognition

	INVOLVEMENT *	Gold Partner	Silver Partner	Event Partner
	<ul> <li>Seat on a panel discussion/ 1-minute speech / workshop at event of choice - first arrived, first served</li> </ul>	V	V	V
	<ul> <li>Possibility of organising a stand (see details in event benefits)</li> </ul>	V	V	V
FERS	COMPANY'S MOVIE MATERIAL	all events	one event	on specific event
9	COMPANY'S MARKETING MATERIALS	all events	one event	on specific event
PARTNERSHIP	POSSIBILITY OF GIFTS DISTRIBUTION	all events	one event	R
PAR	COMPANY'S ROLLUP ON ALL BELGIAN DAYS EVENTS	V	X	X
	TOGETHER			
	COMPANY'S LOGO ON BELGIAN DAYS 2024     Rollup	V	V	X
Le la	Advertising wall	$\checkmark$	$\checkmark$	$\checkmark$
	• Photoframe	V	R	R
	Cfe Duratos SMULDERS PROJECTS UNICOMP			
SHAD	BROCHURE OF BELGIAN DAYS			
	<ul><li>printed</li><li>partners page</li></ul>		$\checkmark$	
	• main page	V	X	$\mathbf{X}$
	<ul><li>interactive</li><li>Logo below the agenda</li></ul>	V	V	V
	<ul> <li>Bio of speaker + logo</li> </ul>	V	V	V
	* Upon agreement with the BBC Team			

\*Upon agreement with the BBC Team

# Press & after event recognition

PRESS	Gold Partner	Silver Partner	Event Partner
• Warsaw Business Journal	$\checkmark$	V	X
<ul> <li>Puls Biznesu</li> </ul>		$\checkmark$	$\aleph$
<ul> <li>other media outlet</li> </ul>	<b>V</b>	V	X
MENTION IN:			
<ul> <li>Mention in the article in Warsaw Business Journal x 3</li> </ul>	V	<b>V</b>	<b>X</b>
<ul> <li>Mention in the article in Puls Biznesu</li> </ul>	V	V	
<ul> <li>Mention in other media outlet</li> </ul>	V	V	
INTERVIEW IN:			
<ul> <li>Interview in Warsaw Business Journal</li> </ul>	$\checkmark$	R	$\bigotimes$
<ul> <li>Interview in Puls Biznesu</li> </ul>	$\checkmark$	$\bigotimes$	X
<ul> <li>Interview in other media outles</li> </ul>	V	R	X
COVER OF WARSAW BUSINESS JOURNAL (OCTOBER EDITION)	$\checkmark$	Ø	Ø
<ul> <li>The cover is an exclusive benefit offered to only one Gold Partner for an additional cost of 8000 PLN netto. The magazine issue will be displayed at:</li> <li>Expo Real Munich (7-9/10/24)</li> <li>European Forum for New Ideas in Sopot EFNI (16-18/10/24)</li> </ul>			<text></text>

#### AFTER EVENT RECOGNITION

- Letter of thanks
- Logo in feedback form
- Tag on social media (after-event)
- Interview in after-event movie
- Logo in after-event movie

Jeroen van der Toolen

 $\mathbf{i}$ 

# Entries to Belgian Days 2024

	Gold Partner	Silver Partner
All BD events*	5 + 5** + 30	3 + 3** + 30
CEO Forum	1 + 2** + 2***	1 + 1***

	Event Partner of					
	Transport & Industry Seminar	Real Estate Conference	Belgian Business Mixer	Triple 'Tech' Summit	CEO Forum	In-kind Partner
All BD events*						1
Transport & Industry Seminar	3+ 30%					
Real Estate Conference		3+ 30%				
Belgian Business Mixer			3 + 30			
Triple 'Tech' Summit				3+-30		
CEO Forum					2 + 1***	

\* except CEO Forum

\*\* invitation for a business partner of company

\*\*\*possible extra paid

🗱 30% entrance fee for every extra partner

<u>Important notice</u>: the number of entries to Belgian Days is given for the entire duration of the cycle of events. For example, if a given partnership category includes 3 entries, it can be used by one guest to attend the Belgian Business Mixer and two guests to attend the Real Estate Conference. The amount of entries is not given per event.

# Possible Partnership for Partner In-kind

-	
	Partner In-kind
PRE-EVENT RECOGNITION NEWSLETTER	
<ul> <li>Mention on the specific event within a general newsletter</li> </ul>	V
<ul> <li>Group post with all partners of the same category - 1 post</li> </ul>	V
ON SITE RECOGNITION COMPANY'S LOGO ON BELGIAN DAYS 2024 • Advertising wall	V
<ul> <li>Brochure print partners page</li> </ul>	$\checkmark$
<ul> <li>Brochure interactive - logo below the agenda</li> </ul>	V
AFTER EVENT RECOGNITION	
<ul> <li>Letter of thanks</li> </ul>	
<ul> <li>Logo in feedback form</li> </ul>	

• Tag on social media (after-event)



#### What is a partner in-kind of the Belgian Days?

A partner in-kind is a partner who contributes goods or services instead of money. In other words, the partner provides something of value, such as goods, decoration, expertise, or other resources, to the Belgian Days. The value of the contribution is typically measured in monetary terms.

For a partner to be considered in-kind in the context of Belgian Days,

the contribution needs to be valued at least at 3000 PLN netto.





# Contact the BBC Team

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- Partnership involvement & negotiations
- all matters

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- Pre-event visibility
- Content of the events
- Press recognition

#### Olga Wiernikowska

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Karolina Cioch Intern trainee@belgium.pl



- Agreements & Invoices
- On-site visibility (roll'ups, marketing materials, gifts)
- Partners In-Kind
- Events participation



- Social media
- Digital visibility
- Logotypes



